

## **SALES EXECUTIVE – Website Solutions**

### **Salary Dependent on Experience**

**Range – UK Wide**

**Operational Base – Oxfordshire**

SomCom LTD is a website development company offering the complete range of services required to deliver scalable, cost effective websites that meet the needs of commercial and not for profit organisations.

The role calls for a dynamic, proactive sales person who is capable of generating and closing sales leads against a monthly target and who is comfortable using the full range of sales techniques and tools such as telemarketing, email campaigns and direct client visits.

This is an exciting time to join SomCom and an excellent opportunity for an individual seeking to make a mark with an expanding company.

You will be involved in the following Activities:

- Making outbound calls to identify prospects and win new business. You will focus predominantly on commercial companies within the UK and will add all leads to a centralised Database
- Proactively maintaining constant telemarketing campaigns, generating and following up sales appointments

In order to be considered for this role, you will have:

- Demonstrable success in a previous sales role ideally within a web development company

You will need:

- Excellent communication and listening skills, especially on the telephone
- A polite, confident and friendly manner
- To enjoy employing a variety of sales methods as the job dictates

If you are interested in this opportunity and have relevant skills and experience, please forward your CV to [david@somcom.co.uk](mailto:david@somcom.co.uk)